

BALANCE STATEMENT 2017

Rome, June 2018



BALANCE STATEMENT 2017

BALANCE SHEET AT 31 DECEMBER 2017

	ASSETS	
	Year 2017	Year 2016
1. FIXED ASSETS	52,246.01	50,346.07
1.1 Tangible fixed assets	45,300.95	43,656.31
1.1.1 Hardware I.T.	17,389.55	12,256.16
1.1.2 Art works	29,700.00	29,700.00
1.1.3 System Comunication	6,100.00	6,100.00
1.1.4 Amortisation Funds I.T.	(4,248.60)	(1,939.16)
1.1.5 Amortisation Funds System Comunication	(3,640.00)	(2,460.69)
1.2 Financial and intangible fixed assets	6,945.06	6,689.76
1.2.1 Equity investments and security deposits	6,945.06	6,689.76
2. CURRENT ASSETS	1,415,159.78	1,654,489.29
2.1 Credits	273,810.42	281,351.88
2.1.1 Credit towards donors	170,186.29	228,435.75
2.1.2 Credits towards Social Security and Social Care institutions	149.45	1,288.57
2.1.3 Credits for prepaid taxes	1,752.00	7,636.00
2.1.4 Other Credits	101,722.68	43,991.56
2.2 Available liquidity	1,141,349.36	1,373,137.41
2.2.1 Cash box Italian office	11,203.12	8,424.31
2.2.2 Cash box offices outside Italy	5,237.48	50,169.81
2.2.3 c/a Banks Italy	861,157.00	1,206,363.32
2.2.4 c/a Banks outside Italy	263,751.76	108,179.97
TOTAL ASSETS	1,467,405.79	1,704,835.36

BALANCE SHEET AT 31 DECEMBER 2017

	LIABILITIES	
	Year 2017	Year 2016
1. NET WORTH	921,874.21	1,055,357.23
1.1 Management result current year	2,640.33	
1.2 Management result previous accounting year	-	8,455.07
1.3 Tied up funds on projects	827,299.38	963,422.73
1.4 Reserve Funds	91,934.50	83,479.43
2. FUNDS FOR COMMITMENTS AND RISK	74,282.54	132,250.04
2.1 Funds for commitments and risks	53,125.60	118,378.54
2.2 End of Service Fund	21,156.94	13,871.50
3. DEBTS	129,214.69	154,852.96
3.1 Debts towards employees	34,288.76	18,171.95
3.2 Debts towards suppliers	79,200.92	102,192.19
3.3 Tax debts	3,396.76	7,791.38
3.4 Debts towards Social Security	5,788.99	4,457.79
3.5 Other debts	6,539.26	22,239.65
4. ACCRUALS AND DEFERRED CHARGES	342,034.35	362,375.13
4.1 Accrued liabilities to sponsorships agencies	227,116.06	132,606.31
4.2 Deferred liabilities - long distance sponsorships	114,863.29	229,768.82
4.3 Membership fees following year	55.00	0.00
TOTAL LIABILITIES	1,467,405.79	1,704,835.36

MANAGEMENT INCOME AND CHARGES REPORT AT 31 DECEMBER 2017

	INCOME	
	Year 2017	Year 2016
1. INCOME FOR PROJECTS	945,761.63	860,102.83
1.1 Income from institutional financial backers	95,918.95	103,828.28
Italian Foreign Affairs and Cooperation Ministry	95,918.95	34,076.37
International Organization for Migration	-	21,784.27
German Embassy	-	9,094.80
Netherland Embassy	-	24,370.59
French Embassy	-	9,041.64
Finland Embassy	-	5,460.61
1.2 Income from Local Institution backer	75,000.60	35,088.23
Province of Bolzano	61,626.78	29,355.51
Municipality of Jesolo	13,373.82	1,626.18
Emilia - Romagna Region	-	4,106.54
1.3 Income from private financial backers	689,777.01	657,755.43
Private donors for projects	241,743.69	242,570.61
1.3.2 Foundations	43,938.96	139,959.22
Fundacion Almayuda	20,724.45	19,275.55
Nando e Elsa Peretti Foundation	23,214.51	6,228.61
Ca.Ri.P.Lo Foundation	-	113,466.76
Hit Foundation	-	988.30
1.3.3 Asia in the world	1,536.08	12,976.51
	800.00	10,160.00
	736.08	2,816.51
1.3.4 Other institutions and associations	402,558.28	262,249.09
Tavola Valdese	78,158.93	70,766.00
Save the Children International	140,391.38	4,906.01

Himalayan Seed	6,700.00	35,400.00
	81,710.14	149,721.73
Clown One Italia	23,544.65	1,455.35
	48,141.18	
Treedom srl	23,912.00	
1.4 Contributions from local partners	15,310.10	46,505.78
1.5 Asia Contribution	69,754.97	16,925.11
2. INCOME FOR LONG DISTANCE SPONSORSHIPS	339,609.20	462,997.84
2.1 Income for long distance sponsorships	339,609.20	462,997.84
3. INCOME FOR ASIA GENERAL ACTIVITIES	354,199.13	322,209.23
3.1 Project Management	56,852.46	61,744.76
3.1.1 from institutional donors	30,285.12	30,378.00
3.1.2 from private donors	26,567.34	31,366.76
3.2 Long Distance sponsorship management	111,738.42	106,355.09
3.3 Membership fees	2,425.00	3,410.00
3.4 Free donations	68,193.46	45,903.55
3.5 Donations for calendars, greetings cards etc.	30,178.43	24,493.61
3.6 5/1000 tax donations	84,811.36	80,302.22
4. FINANCIAL AND CAPITAL INCOMES	1,225.28	1,024.41
4.1 Profit on bank and post office current accounts	1,225.28	1,024.41
5. OTHER INCOME	55,338.31	78,802.66
5.1 Social security bonus tax	44,496.15	44,400.60
5.2 Capital gains and contingent assets	10,842.16	34,402.06
TOTAL INCOME	1,696,133.55	1,725,136.97

MANAGEMENT INCOME AND CHARGES REPORT AT 31 DECEMBER 2017

	CHARGES	
	Year 2017	Year 2016
1. CHARGES FROM PROJECTS	1,246,044.53	1,307,921.63
1.1 Emergency and Development Projects in D.C.	939,637.23	874,757.02
1.1.1 Emergency and post-emergency projects	343,451.13	210,340.05
1.1.2 Development Project	596,186.10	664,416.97
Education	149,813.16	143,006.31
Safeguard of cultural heritage	178,378.40	186,486.98
Healthcare, water, hygiene, environment	140,403.52	1,473.58
Professional training and micro-enterprise	127,591.02	333,450.10
1.2 Long distance sponsorships projects	306,407.30	433,164.61
Child support	203,884.73	286,583.56
Supporting monks	52,236.31	37,197.90
Support of the aged	16,120.00	16,444.00
Study grants	34,166.26	32,346.40
Contingency provision L.D.S. project	0.00	60,592.75
2. CHARGES - INFORMATION AND PROMOTION	92,683.05	99,904.93
2.1 Consultancies and fees	40,114.52	45,125.12
2.2 Advertising campaigns and events	29,308.32	24,786.23
2.3 Production and dispatch of calendars	4,720.14	5,042.11
2.4 Gifts for subscribers	7,570.65	9,287.32
2.5 5/1000 campaign	7,586.68	4,527.28
2.6 Emergency Campaign	0.00	10,707.46
2.7 Sundry documented expenses	3,382.74	429.41

3. CHARGES FOR GENERAL SUPPORT	338,608.83	296,261.49
3.1 Staff and collaborators	182,000.72	124,223.32
3.2 Standing charges and utilities	35,967.65	38,532.85
3.3 Services	29,574.30	24,633.79
3.4 Other running costs	20,185.42	22,940.36
3.5 Sponsorships projects running costs	32,017.96	26,120.38
3.6 Depreciation and contingencies provisions	3,529.44	18,517.78
3.7 Local offices running costs	35,333.34	41,293.01
4. FINANCIAL AND CAPITAL BURDENS	5,299.66	4,775.60
4.1 Financial charges	5,299.66	4,775.60
5. OTHER CHARGES	6,877.38	4,191.08
5.1 losses and liabilities	6,877.38	4,191.08
6. TAX BURDEN	3,979.77	3,627.17
6.1 IRAP and sundry levies	3,979.77	3,627.17
TOTAL CHARGES	1,693,493.22	1,716,681.90
	Management result previous year	8,455.07
MANAGEMENT RESULT	2,640.33	

NOTES TO THE FINANCIAL STATEMENTS 2017

ASIA, Associazione per la Solidarietà Internazionale in ASIA, is a non-profit organization funded in 1988 with the desire and the commitment of a group of Tibetan culture researchers. The Professor Namkhai Norbu Rinpoche is the President and Founder of the organization, he is also an internationally known scholar and the promoter of many initiatives aiming at the safeguard of the Tibetan culture. The main purpose of ASIA is to promote the economic, social and health development of ethnic minorities in Asia threatened in their cultural identity.

ASIA is accredited with the following decrees to:

Agenzia Italiana per la Cooperazione e Sviluppo (Italian Agency for Development Cooperation), with decree n. 2016/337/000136/0;

Registro delle Onlus (Onlus Registry Office), to the Direzione Regionale delle Entrate della Toscana (Tuscany Regional Revenue Service) decree n. 12076;

Registro Prefettizio delle Persone Giuridiche di Grosseto (Registry of Legal Persons of Grosseto), decree n. 190;

Registro Regionale della Associazioni della Lombardia (Lombardy Regional Association Registry), section International Relations, n. 89.

Moreover, ASIA is recognized as eligible for funds of €pean Union agencies for cooperation and development. ASIA operates in Italy, China, Sri Lanka, Nepal, India, Myanmar and Mongolia and has its offices or support groups in:

State	City	Address
Italy	Arcidosso - 58031	Loc. Podere Nuovo Merigar – sede Legale e operativa
Italy	Roma - 00185	Via San Martino della Battaglia 31
Italy	Como - 22070	Via Casale Rocco 1
Italy	Milano - 20141	Via Sibari 15°
Italy	Favaro Veneto - 30173	Via Indri 31b
Italy	Bolzano - 39100	Via della Vigna 56
China - Qinghai	Xining - 810000	Room 141, Building 26, Mingcuiliu Shanzhuang, Nanshan Road
Sri Lanka	Wekada - Panadura	No. 3/1,"Sirisada", Pataleerukkarama Road
Nepal	Kathmandu -44600	W.N. 2 Lanzipat House n.85/62
Mongolia	Ulaan Baatar	Bayangol, 16 th horoo, Orkhon 1 -23 – Ulaan Baatar

Along with the Association ASIA Trento, to which it belongs, ASIA is also operating in the autonomous province of Trento aiming at strengthening ASIA presence in the national territory.

Internationally speaking, there are the following organizations, ASIA United States, ASIA Germany, ASIA France, founded in accordance with their own national legislation.

THE FORM AND CONTENT OF THE FINANCIAL STATEMENTS

The financial statements closed the 31st December 2017 has been drawn up fully in respect of the policy measure approved by the Italian Refugee Council "Guidelines and outlines on how to write financial statements of non-profit organizations", adapted it to Asia specificity. The financial statements closed the 31.12,2017 is composed by the Balance Sheet, the Income statement, drawn up by accrual and cash basis, and these Notes.

The Balance Sheet framework has been drawn up in accordance with the article 2424 of the Civil Code, with some modifications that take in consideration the specificity of the non-profit organizations' assets. The structure of the Profit and Loss Account is divided into activity areas in order to represent better the acquisition and the employment of resources to carry out all the tasks.

The currency operations are recorded to the monthly average exchange rate, of the Italian Exchange Offices of the Banca d'Italia, the date when these operations have been made, and they are converted in the financial statements to the spot exchange rate at the closure date of the financial year.

EVALUATION CRITERIA

- FIXED ASSETS. This asset includes tangible, intangible and financial items at disposal
 of the Association that are multi-annual. The tangible fixed assets are recorded to
 purchase cost which includes the possible directly attributable or VAT additional
 expenses, since they are not deductible according to the article 72 DPR 633/72. The
 financial fixed assets include security deposits and the value of a shareholding of
 Banca Popolare Etica.
- CURRENT ASSETS. This asset represents a list of cash in treasuries or banks in Italy
 and foreign countries valued in their nominal value, credits to backers based on
 agreements or contracts where ASIA paid in advance in projects, other ordinary
 menagement credits. The currency holdings have been valued to the exchange rate
 at 30th December 2017 spread by the Banca d'Italia.
- ACCRUALS AND DEFERRED INCOME. They are calculated in accordance with the temporal accrual basis and respecting the accounting basis.
- NET WORTH. The net worth includes the management results of the previous financial years and the current one, the funds postponed to the following year, restricted to relevant projects in relation to contracts or agreemens taken with the bacher institution or private donors.
- FUNDS FOR COMMITMENTS AND RISKS. This asset includes provisions for covering the Severance Package and the risks on projects and/or exchange rates.
- DEBTS. This asset contains debts related to the current ordinary management.
- ACCRUALS AND DEFERRED CHARGES. They are calculated in accordance with the temporal accrual basis and accrual basis: this asset includes the accrued charges towards adoption institutes and the deferred charges are linked to share revenues related to distance adoptions that will be examined in the future financial years.

- INCOMES. The incomes restricted to projects are registered according to the relevant financial year and are subdivided according to their funding origin. The shares used in the year taken in consideration are included in the financial statements as incomes for projects, whereas the funds distributed by backers in the current year and still not used they are trasferred to restricted fund projects. The charitable donations received, not restricted to projects, are recorded as incomes in the financial year considered.
- **CHARGES.** All the expenses are recorded on the accrual basis and represented according to the types of expenditur, the depreciation expenses are calculated in accordance with the law.

COMMENTS ON THE PRINCIPAL ACCOUNTING ITEMS

Premise

Before commenting on the items entered in the budget it behoves the Association to point out that on 19 January 2017, ASIA took out a surety insurance policy to the amount of € 285,429 for a three year term. This policy has been made mandatory by the Italian Agency for Development Cooperation (AICS), in its favour, against the allocation of the equal amount for the project approved by the Agency itself in November 2016 denominated "Development of Climate-change Resilient Agriculture in Nepal – project code ASIA 2221.

The Balance Sheet

ASSETS

1. FIXED ASSETS

1. 1. Tangible fixed assets

Fixed assets are recorded to purchase cost in which the total of depreciation expense ongoing are underlined, works of art are recorded to their estimated realisable value. The increase of this item is due to the purchase of air-conditioners and computer equipment. The value of the equipment recorded excluding depreciation is \leqslant 45,300.95.

1. 2. Financial and intangible fixed assets

The financial fixed assets recorded in the financial statements regard security deposits from the Rome office rent, local headquarters, a security deposit in Poste Italiane spa used to deliver publications to backers, and a shareholding of Banca Popolare Etica. Here below is the table comparing the previous year data.

Description	31/12/2017	31/12/2016	Variations
Security deposit from rent	4,486.75	4,486.75	0.00
Security deposit on-site	1,322.22	1,322.22	0.00
Shares Banca Popolare Etica	575.00	575.00	0.00
Security deposit Poste Italiane	561.09	305.79	255.30
Total	6,945.06	6,689.76	255.30

2. CURRENT ASSETS

2.1. Credits

2. 1. 1. Credits towards donors

This item regards all the costs in projects ASIA paid in advance on behalf of lender's institution. Those amounts concern project activities supported by third parties that still need to be paid when the financial year has been closed, as per the table here below.

Donors	Balance at 31/12/2016	Credit drop	Credit increase	Balance at 31/12/2017
Italian Foreign Affairs and Cooperation Ministry			18,725.34	18,725.34
2202 Dafne Myanmar MAECI			18,725.34	18,725.34
Dutch Embassy	4,593.37	4,593.37		-
2204 Yushu Teacher Trainig	4,593.37	4,593.37		-
Valdese Church	31,831.44	31,831.44	-	-
2205 TV Home Gardens	11,781.69	11,781.69		-
2218 Dzud Mongolia TV - Emergency	20,049.75	20,049.75		-
Autonous Province of Bozen	8,948.10	8,948.10	15,000.00	15,000.00
2201 Food Security Chengduo - BZ	8,948.10	8,948.10		-
2213 Waka Caritas- Prov. Bolzano	-		15,000.00	15,000.00
Save the Children International			20,320.05	20,320.05
2209 SCI School 3 Rasuwa	-		20,320.05	20,320.05
ASIA Trento	4.0	-	16,022.76	16,022.76

Donors	Balance at 31/12/2016	Credit drop	Credit increase	Balance at 31/12/2017
2211 Food Security Chengduo	-		16,022.76	16,022.76
Treedom srl	-	-	23,912.00	23,912.00
2223 Treedom Nepal	-		23,912.00	23,912.00
Cariplo Foundation	93,949.91	62,549.10		31,400.81
2180 Cariplo Home Gardens	93,949.91	62,549.10		31,400.81
Italian Caritas	72,514.00	72,514.00		-
2197 Baluwa Caritas	29,109.28	29,109.28		-
2199 Haku Haku Caritas	23,404.72	23,404.72		-
2200 Food security Chengduo Caritas	20,000.00	20,000.00		-
Total	211,836.82	180,436.01	93,980.15	125,380.96

To this table it must be added:

the credits item towards Distance Support backers that is € 9,189.00

the sums anticipated by ASIA for the projects: € 3,514.08 for Wakha project and € 32,102.25 for the Home Gardens project.

2. 1. 2. Credits towards Social Security and Social Care institutions

The amount of 149.45 is related to credits towards the treasury for bigger payments to be retrieved in 2018.

2. 1. 3. Credits for prepaid taxes

These are credits related to Irap tax, deposits paid, for a total of € 1,752.00.

2. 1. 4. Other credits

The other credits item amounts to € 101,772.68, € 38,417.75 of which for advance payments to partners in the AICS project underway and € 61,450.64 for cash advance payments to local counterparts and funds transferred to local offices received in January 2018. € 1,800.00 is the amount claimed on the Lazio Region traineeship grants paid in advance as part of the Youth Guarantee Training Project.

2. 2. Available liquidity

Here are contained the available liquidity in terms of cash and in banks in Italy and abroad, both in \in and in local currency. For the latter the balances have been reconsidered applying the exchange rate released by the Italian Exchange Office the 30th December 2017. Therefore, the available liquidity amounts to \in 1,141,349.36 resulting in the table below:

Available liquidity	31/12/2017	31/12/2016	Variations
CASH REGISTER ITALY	11,203.12	8,424.31	2,778.81
Cash Register €	3,652.76	3,153.81	498.95
Cash Register Dollars	512.80	602.41	89.61
Cash Register Renminbi	378.70	108.06	270.64
Cash Register Cheques		450.00	450.00
Cash RegisterPaypal	7,137.55	4,120.70	3,016.85
Cash Register Paypal Usd	15.51	21.90	6.39
Cash Register Credit Cards	546.95	73.95	473.00
Cash Register MNT - Mongolia	37.31	41.38	4.07
Cash Register Myanmar	6.34		6.34
Cash Register Nepal Rupies	9.10		9.10
CASH REGISTER FOREIGN OFFICES	5,237.48	50,169.81	44,932.33
Cash Register Derge	34.55	29,433.92	29,399.37
Cash Register Xining	4,988.60	19,730.27	14,741.67
Cash Register Kathmandu	214.33	940.53	726.20
Cash Register Panadura		65.09	65.09
BANK ACCOUNTS IN ITALIY	861,157.00	1,206,363.32	345,206.32
BANK MPSc/c 24951.19	1,711.59	9,525.73	7,814.14
BANK MPSc/c 3893.50	60,014.77	26,039.24	33,975.53
BANK MPSc/c 5622.72	34,011.48	90,878.25	56,866.77
BANK MPSc/c 6069.79	55,885.96	5,108.60	50,777.36
Credito Valtellinese c.c. 1301	184,725.83		184,725.83
Credito Valtellinese c.c. 1300	7,363.46	80,147.64	72,784.18
Credito Valtellinese c.c. 1303	112,715.41		112,715.41
Credito Valtellinese c.c. 1304	43,788.53		43,788.53

Available liquidity	31/12/2017	31/12/2016	Variations
Credito Valtellinese c.c. – USD	328,223.31	367,950.18	39,726.87
Postal account N. 89549000	16,129.39	498,896.87	482,767.48
Postal account N. 78687001	16,587.27	127,816.81	111,229.54
BANK ACCOUNTS IN FOREIGN COUNTRIES	263,751.76	108,176.37	155,575.39
Xining 95038 – €	0.05	0.05	
Xining 92001 – Rmb	82,157.84	59,045.42	23,112.42
Xining 91206 – €	0.07	0.07	
Derge – Rmb	32,336.44	7,837.05	24,499.39
Kathmandu – €	3,263.81	8,699.20	5,435.39
Kathmandu 96101 – Npr - 01	233.83	2,773.12	2,539.29
Kathmandu – Npr - 02	45,159.20	21,740.67	23,418.53
Kathmandu – Npr - 03	59,607.27	2,510.86	57,096.41
Kathmandu – Caritas Npr - 04	32,350.44	5,568.74	26,781.70
Kathmandu – AICS - 05	8,591.61		8,591.61
Ulaan Baatar – Usd	1.04	1.19	0.15
Ulaan Baatar – Mnt	30.81		30.81
Ulaan Baatar – €	19.35		19.35

LIABILITIES

1. NET WORTH

1. 1. Management result current year

The financial year closed with surpluses of \le 2,713.40 \le . The allocation of this amount will be decided when approving the financial statements at the general meeting of ASIA Onlus members.

1. 2. Management result previous accounting year

This item is related to the operating loss of previous financial years and it subjected to a zeroing for the allocation to endowment fund as decided by the Assembly.

1. 3. Tied up funds on projects

In this chapter it is underlined the residual funds allocated for cooperation and emergency projects for € 820,501.94, and for Distance Support for € 6,797.44 for a total amount of € 827,299.38. These funds are

transferred to the following year and restricted to their use according to the agreements mede with the lender's institution or private donor to complete the projects.

The table below shows the tied up funds in detail, divided into donors and project.

Projects	Restricted fund at 31/12/2016	Increase Restricted fund	Decrease Restricted fund	Restricrted fund at 31/12/2017
Foreign Affairs and Cooperation Ministry/ AICS	7,497.63	285,427.00	77,193.61	215,731.02
2202 Dafne Myanmar MAECI	7,497.63		7,497.63	-
2221 AICS Nepal		285,427.00	69,695.98	215,731.02
Australian Embassy		31,521.70		31,521.70
2229 Singkhry DAP		31,521.70		31,521.70
French Embassy	-	9,809.18	-	9,809.18
2227 Folkseeds Tongde		9,809.18		9,809.18
German Embassy	-	9,734.05	-	9,734.05
2227 Folkseeds Tongde		9,734.05		9,734.05
New Zealand Embassy		17,818.33		17,818.33
		13,569.99		13,569.99
2231 Veterinary Mongolia		4,248.34		4,248.34
Autonomous Province of Bolzano	35,000.00	41,856.50	46,626.78	30,229.72
2213 Waka Caritas – Prov. Bolzano	35,000.00		35,000.00	-
2226 Thangan Prov. Bolzano		41,856.50	11,626.78	30,229.72
Jesolo Municipality	13,373.82		13,373.82	
2215 School 4 Rasuwa	13,373.82		13,373.82	-

Projects	Restricted fund at 31/12/2016	Increase Restricted fund	Decrease Restricted fund	Restricrted fund at 31/12/2017
Valdese Church	3,710.24	84,344.66	78,158.93	9,895.97
2205 TV Home Gardens		22,998.51	22,998.51	-
2206 TV Rasuwa Schools	3,710.24	37,793.00	41,503.24	-
2218 Dzud Mongolia – Emergency		11,253.15	11,253.15	-
2219Wash Tatopani		12,300.00	2,404.03	9,895.97
Himalayan Seed	-	6,700.00	6,700.00	-
2184 Himalayan S Nang Sal	-	6,700.00	6,700.00	-
Italian Caritas	134,313.24	-	81,710.14	52,603.10
2208 Caritas – Rasuwa Schools	94,779.10		64,207.24	30,571.86
2213 Waka Caritas – Prov. Bolzano	39,534.14		17,502.90	22,031.24
Hit Foundation	401.66	-	401.66	-
2151 Orphanage Yushu	401.66		401.66	-
Nando ed Elsa Peretti Foundation	37,893.67		23,214.51	14,679.16
2211 Food Security Chengduo	37,893.67		23,214.51	14,679.16
Save the Children International	120,071.33		120,071.33	
2209 SCI School 3 Rasuwa	120,071.33		120,071.33	-
Fundación Almayuda	10,724.45	10,000.00	20,724.45	-
2216 Galenteng	10,724.45	10,000.00	20,724.45	-
Clown One Italia Onlus	17,294.65	6,250.00	23,544.65	-
2210 Rasuwa Schools	17,294.65	6,250.00	23,544.65	-

Projects	Restricted fund at 31/12/2016	Increase Restricted fund	Decrease Restricted fund	Restricrted fund at 31/12/2017
ASIA France	-	872.00	-	872.00
4014 Nepal Campaign		872.00		872.00
Asia Germany	6,685.82	24,000.00	24,800.00	5,885.82
0614 Surgery for life	800.00		800.00	-
2140 Yishin Khorlo School – Waka	-	24,000.00	24,000.00	-
4014 Nepal emergency campaign – Namaskar	5,885.82			5,885.82
ASIA UK	-	4,469.55	-	4,469.55
2213 Waka Caritas – Prov. Bolzano		4,469.55		4,469.55
Asia USA	2,426.37	2,553.74	736.08	4,244.03
2151 Orphanage Yushu	606.00		606.00	-
2216 Galenteng	130.08		130.08	-
4014 Nepal Campaign	1,690.29	2,553.74		4,244.03
ASIA Trento	-	32,118.42	32,118.42	-
2211 Food security Chengduo		32,118.42	32,118.42	-
Private Donors	494,461.96	179,888.48	261,342.13	413,008.31
0086 Dzongtsa	-	800.00		800.00
0614 Surgery for Life	2,702.46	480.00	2,611.83	570.63
2140 Yishin Khorlo School (Waka)	-	16,450.28	16,450.28	-
2151 Orphanage Yushu	5,125.82	2,800.00	7,925.82	-
2162 Pre – school Sri Lanka	183.31		183.31	-
2185 Baya Gompa	29,558.72		29,558.72	-

Projects	Restricted fund at 31/12/2016	Increase Restricted fund	Decrease Restricted fund	Restricrted fund at 31/12/2017
2202 Dafne Myanmar MAECI	-	4,000.00	4,000.00	-
2210 Schools in Rasuwa	158,132.13		10,892.91	147,239.22
2212 Triten traditional medicine school	81,033.48		12,880.50	68,152.98
2213 Waka Caritas – Prov. Bolzano	-	43,246.19	28,753.70	14,492.49
2215 School 4 Rasuwa Private	93,000.00		11,202.31	81,797.69
2216 Galenteng	30,420.28	11,596.89	42,017.17	-
2218 Dzud Mongolia – Emergency	2,582.37		2,582.37	-
2219 Wash Tatopani	12,350.00		3,029.94	9,320.06
2223 Treedom Nepal		5,000.00	5,000.00	
2225 Dolpo School	40,000.00			40,000.00
2226 Thangan Prov. Bolzano		12,524.67	12,524.67	-
2233 Galenting college		64,546.45	44,460.95	20,085.50
Projects Mongolia		16,000.00	5,638.49	10,361.51
Projects Myanmar	26,920.79		21,629.16	5,291.63
3016 La Gabbianella	-			-
4014 Nepal Campaign	12,452.60	2,444.00		14,896.60
Total	883,854.84	747,363.61	810,716.51	820,501.94

1. 4. Reserve funds

In this item there are the surpluses recorded along the years; at the financial statements closure date the amount is € 91,934.50. These sums can be freely allocated by decision of the board of directors for institutional purpose.

2. FUNDS FOR COMMITMENTS AND RISKS

2. 1. Funds for commitments and risks

In this section of the financial statements there are:

- Fund risk projects that increase every year by 5% of disposable assets in the financial year examined in order to cover possible costs recorded and not acknowledged by donors;
- The fluctuation fund result from the accounting currency operations converted in the financial year to the spot exchange rate at the closure date of the financial year;
- Fund Bad Debt, established to balance credits ASIA pays in advance whose collection does not seem certain.

Description	Sum at 31/12/2016	Increase fund	Fund used	Sum at 31/12/2017
Fund risk projects	17,052.00	3,444.32	-	20,496.32
Fund exchange fluctuation	98,575.14	1,265.81	67,211.67	32,629.28
Fund bad debt	2,751.40		2,751.40	-
Total	118,378.54	4,710.13	69,963.07	53,125.60

2. 2. Severance Package Fund

The Severance Package Fund has been adapted in accordance with current regulations and it amounts to € 21,156.94 at 31st December 2017 net of the Severance Payments made during the year.

3. DEBTS

This section regards short-term debts charged to ASIA and subdivided into categories.

3. 1. Debts towards employees

They are related to ASIA staff both in Italy and abroad and they count to € 34,288.76 € paid during 2017.

3. 2. Debts towards suppliers

Here they are included the debts towards Italian suppliers for ordinary activities taking place in Rome headquarters, and debts for contracts signed with foreign suppliers after project activities started and under way which amount to € 79,200.92.

3. 3. Tax debts

These are debts towards the treasury in the closing financial year related to Irpef and Irap, as per the table here below.

Debts towards the treasury	Sum at 31/12/2017	Sum at 31/12/2016	Gap
Staff Irpef	3,396.76	4,597.37	-1,200.61
Irpef Consultants and/or occasional workers		129.97	-129.97
Irpef Regional Additional		164.04	-164.04
Total	3,396.76	4,891.38	-1,494.62
Total	7,791.38	7,937.12	-145.74

3. 4. Debts towards Social Security

These are the year-end debts towards INPS and INAIL paid the following financial year.

Debts towards social security institutions	Sum at 31/12/2017	Sum at 31/12/2016	Gap
INPS	5,702.15	4,310.00	1,392.15
INAIL	86.84	147.79	- 60.95
Total	5,788.99	4,457.79	1,331.20

3. 5. Other debts

The sum is € 6,539.26 and it is related to debts towards counterparts and project partners who paid in advance. These debts will be closed during 2018.

4. ACCRUALS AND DEFERRED CHARGES

4. 1. Accruals charges to sponsorship agency

In this chapter are underlined the accruals charges related to incomes for distance support and social shares recorded in future financial years and collected in the financial year examined for € 114,863.29, detailed here below:

Accruals charges long distance sponsorship	Sum at 31/12/2017	Sum at 31/12/2016	Gap
Following financial year	104,976.63	123,352.98	-18,376.35
Future financial years	9,886.66	9,253.33	633.33
Total	114,863.29	132,606.31	-17,743.02

4. 2. Deferred charges

This item includes the deferred charges derived from the expense commitments of the closing financial year that will be paid off in 2018 to Distance Support Institutes. Here below is the resulting table:

Deferred charges towards distance support institutes	2017	2016
0501 - THF - Mussoorie (Scuola)	19,335.00	19,675.00
0502 - TNBM - Kathmandu	6,871.80	6,611.80
0503 - TKIS - Bir	120.00	240.00
0504 - CST Sambota	-	-
0505 - Dongche School	8,778.06	11,395.00
0506 - CST - Chauntra	6,160.00	6,380.00
0507 - CST - Paonta	1,120.00	1,080.00
0508 - MANASOROVAR - Kathmandu	28,386.00	27,263.42
0509 - THF - Mussoorie (Anziani)	7,800.00	9,368.00
0510 - TIPA - Dharamsala	2,020.00	1,560.00
	960.00	1,200.00
0512 - TCV - Bylakuppe	5,160.00	4,200.00
0513 - TCV - Dharamsala	3,250.00	3,400.00
0514 -TCV Lower Dharamsala	240.00	240.00
0515 - TCV - Gopalpur	2,425.00	1,360.00
0516 - CST Darjeeling	480.00	120.00
0517 - CST Mussorie	730.00	610.00
	600.00	360.00
	1,610.00	480.00
0523 - THANGGAN	12,125.78	12,485.00
0524 - TCV - OUTREACH - BYLAKUPPE	860.00	1,580.00
0527 - Rigmo	11,049.00	6,160.00
0530 - Kalimpong	120.00	120.00

Deferred charges towards distance support institutes	2017	2016
0531 - TCV Chauntra	4,880.00	4,080.00
0532 - Derge School	5,680.00	7,260.00
0534 - Golok School	26,650.00	25,870.00
0535 - Khyungmo Monastery	2,900.40	1,066.80
0536 - Yushu Primary School	-	2,040.00
0537 - Yungog School	17,178.92	14,040.00
0538 - Genesai School	5,880.00	6,090.00
0539 - Dzolung Monastery	6,700.00	5,800.00
0540 - Galenteng monastery	2,824.00	4,286.80
0542 Dzongtsa Monastery	2,260.00	2,160.00
0543 - Trama gompa	1,793.60	1,833.60
0544 - CST Sonada	170.00	290.00
0547 - Senghe monastery	1,676.00	2,394.40
0548 - TCV Selakui	605.00	630.00
0549 - Dolpo	2,960.00	1,320.00
0554 - STSS Petoen	240.00	240.00
0555 - Baiya Gompa	1,680.00	2,160.00
0557 - Yena School	960.00	
0561 - Yushu Orphanage	1,800.00	
0562 - Rma Zhol	1,520.00	
0591 - BdS Università	17,657.50	23,275.00
0592 - Hainan High School	400.00	4,400.00
0596 - Guide High School	500.00	4,644.00
Total	227,116.06	229,768.82

PROFIT AND LOSS ACCOUNT

The main purpose of profit and loss account is to represent the operating result and to show, through the comparison between incomes and costs related to the financial year, the process that led to the above result. Incomes and costs are divede into activity areas.

INCOMES

1. INCOMES FOR PROJECTS

In accordance with the Onlus Agency on how to draw up the financial statements, the incomes aimed at projects have been recorded in a sum used during the ongoing financial year, transferring the residual part to restricted fund projects, as it appears in table page 7, 8 and 9.

In this way the income is determined by the project costs during 2017. Incomes are recorded in the financial statements according to the kind of project and the type of bacher.

1. 1. Incomes from institutional backers

The financial statements report incomes to € 95,918.95 for funds allocated by:

- The Italian Ministry of Foreign Affairs, project 2202 Dafne Myanmar € 26,222.97;
- Italian Agency for Development Cooperation, project 2221 AICS Nepal, € 69,695.98;

1. 2. Incomes from Local institution backers

Incomes from Local authorities amount to € 75,000.60 distributed by:

- The Autonomous Province of Bolzano, that co-financed projects for a total amount of € 61,626.78, € for the project, € 50,000.00 of which for the project 2213 Waka and € 11,626.78 for the project 2226 Thangan;
- Municipality of Jesolo, 13,373.82 626.18 for the project 2215 Scuole Rasuwa.

1. 3. Incomes form private Backers

In 2017 incomes from private backers amount to € 689,777.01, resulting in the table.

1. 3. 1. Private donors for projects

In 2016 donations made by private citizens allocated for projects are of € 241,743.69.

1. 3. 2. Foundation

The funds used to projects financed by Foundations amount to € 43,938.96 and are divided into:

- Fundación Almayuda, € 20,724.45 For the project 2216 Galenteng;
- Nando and Elsa Peretti Foundation, € 23,214.51 for the project 2211 food Security Chengduo;

1. 3. 3. ASIA in the World

In 2017, it has been used in total € 1,536.08 of incomes coming from ASIA support groups:

- Asia Germany, in 2017 collected and deliver to ASIA a total amount of € 30,000 supporting development and emergency projects. In accordance with the accounting principle, incomes were of € 800.00 for the project 0614 Surgery for life; € 24,000 have been accounted in settlement of monies due under Project Wakha.
- Asia U.S.A. supported duties for € 606.00 for the project 2151 Yushu and € 130.08 for the project 2216 Galenteng.

1. 3. 4. Other Authorities and Associations

The funds received from other authorities and associations in 2017 amount to € 402,558.25 divided as follows:

 Valdese Church, through their own eight per thousand the following projects have been supported for a total amount of € 78,158.03:

2205 Home Garden for € 22,998.51;

2206 Scuole Rasuwa for € 41,503.24;

2219 Tatopani for € 2,404.03;

2218 Dzud Mongolia - Emergenza for € 11,253.15.

- Save the Children International, this year they used € 140,391.38 for the project 2209 School 4 Rasuwa.
- **Himalayan Seed,** supported for € 6,700.00 the project 2184 Nang Sal School.
- Italian Caritas Italiana, in 2017 supported the following projects for a total amount of € 81,710.14:

2208 Rasuwa Schools € 64,207.24; 2213 Wakha € 17,502.90.

- Clown One Italia, € 23,544.65 for the project 2210 Rasuwa Schools.
- Asia Trento, in 2017 co-financed for € 48,141.18 the project 2211 Food Security Chengduo.
- **Treedom srl,** € 23,912.00 for the project 2223 Treedom Nepal.

1. 4. Contributions from local partners

This item includes cash or non-cash contributions to projects put in place from local partners for a total amount of \in 15,310.10.

1. 5. ASIA Contributions

These include all the contributions, cash and non-cash, for a total amount of € 69,754.97, to cover project costs.

2. INCOMES FOR LONG DISTANCE SPONSORSHIP

These incomes are composed of donations for adoptions made in 2017 which sum is \in 339,609.20. The result is given by the accrual proceedings that are of \in 455,483.57. They have been increased by shares regarding 2017 cashed in the previous years of \in 123,352.98, and by credits towards backers for \in 9,189.00 decreased by shares regarding future financial years.

The income was accounted under the sum used during 2017 and decreased by the unused residue of € 126,152.66, deferred to expenditure commitments for the following financial year or the relative trust fund.

3. INCOMES FOR ASIA GENERAL ACTIVITIES

This chapter includes incomes used to cover general expenses.

3. 1. Project Management

3. 1. 1. Institutional donors, associations

This is the share recognized to ASIA by donors, covering some project management expenses, for a total amount of \le 30,285.12.

3. 1. 2. Private donors.

This is a share recognized to ASIA by private donors to manage projects for a total amount of € 26,567.34.

3. 2. Long Distance sponsorship management

These contributions are recognized with the percentage of 20% to cover operating and monitoring expenses of distance support for € 111,738.42. It is highlighted that these funds, when exceeding the above cited costs, are used to cover also other ASIA structural costs.

3. 3. Membership Fees

Membership fees are related to n. 39 members that signed their membership with ASIA for a sum of € 2,425.00.

3. 4. Free donations

Free donations not linked to projects sum up to € 68,193.46.

3. 5. Donations for calendars, t-shirts and items

Donations offered for calendars, t-shirts and items sum up to € 30,178.43.

3. 6. 5/1000 tax donation

The amount 5/1000 tax donation for 2015 tax year is of € 84,811.36, as per the Revenue Agency communication. These funds are recorded annually according to the guidelines spread by the responsible Ministry.

4. FINANCIAL AND CAPITAL INCOMES

4. 1. Profit on bank and post office current accounts

Among the financial and capital incomes there are interest income on bank and postal accounts for a total amount of € 1,225.28.

5. OTHER INCOMES

In this chapter, there are the following items:

5. 1. Social security tax bonus

for € 44,496.15, which comes from the law advantages by hiring permanently in accordance with the new employment legislation.

5. 2. Capital gains and contingent assets

for \le 10,842.16 mainly due to positive exchange differences of \le 3,357.96 and windfall gains and discounts for \le 7,484.20.

CHARGES

Budgetary costs are recorded in accordance with the accrual basis and are divided into activities.

1. PROJECT CHARGE

The expenses coming from the typical activity are divided in the the financial statements according to the type of project. In 2017 no public awareness projects have been financed.

1. 1. Emergency and development project expenses in developing countries

In 2017 the emergency and developpent project expenses are of \in 939,637.23 subdivided into the following categories:

1. 1. 1. Emergency and post-emergency project expenses

The total expenses used to meke emergency and post-emergency projects in Nepal and in Mongolia are of € 343,451.13, as reported here below in detail:

Emergency and post emergency	2017	2016
PROG. 2206 Rasuwa Schools TV	60,203.24	12,486.76
PROG. 2208 Rasuwa Caritas Schools	64,207.24	55,220.90
PROG. 2209 SCI Rasuwa School	140,391.38	4,906.01
PROG. 2210 Rasuwa Schools	34,437.56	18,323.22
PROG. 2215 Rasuwa Schools	24,576.13	1,626.18

PROG. 2218 Mongolia TV	19,635.58	66205.01
PROG. 2189 Earthquake Nepal		12,539.22
PROG. 2192 TLC Rasuwa		4,285.71
PROG. 2197 Baluwa - Caritas		951.60
PROG. 2199 Haku - Caritas		11,993.13
PROG. 2214 IOM Nepal		21,802.31
Total	343,451.13	210,340.05

1. 1. 2. Development projects

The development projects amount to \leq 596,186.10 and have been devided according to the following main themes:

Education	2017	2016
PROG. 2140 Yishin Khorlo School - Waka	16,450.28	36,288.85
PROG. 2162 Pre School Sri Lanka	183.31	1,522.66
PROG. 2184 H.S Nang Sal	6,700.00	35,400.00
PROG. 2202 Myanmar - Oikos	30,222.97	44,205.19
PROG. 2213 Waka Caritas-Prov. Bolzano	96,256.60	18,629.07
PROG. 2160 Golok Enlargement		6,960.54
Total	149,813.16	143,006.31

Cultural heritage protection	2017	2016
PROG. 2185 Baya Gompa	29,566.98	
PROG. 2212 Triten Medicine	12,880.50	
PROG. 2216 Galenteng College	67,318.52	41,354,3
PROG. 2226 Thangan Bolzano	24,151.45	
PROG. 2233 Galenteng College II phase	44,460.95	
PROG. 2186 Galenteng equipment		22,503.07
PROG. 2166 Sanghkry Peretti		13,538.39
PROG. 2173 Dzolung equipment		30318.21
PROG. 2217 Rma Zhol museum		20806,7
PROG. 0082 Shenghe Namdrak		3,540.37
PROG. 0084 Kyungmo		865.92

Total	178,378.40	186,486.98
PROG. 2181 Yena Almayuda		5,680.40
PROG. 0089 Khamdogar		37,799.73
PROG. 0086 Dzongsta		10,079.89

Vocational training and micro- enterprise	2017	2016
PROG. 2180 Cariplo Home Garden	32,102.25	168,467.26
PROG. 2205 Home Garden Tav. Valdese	22,998.51	23,229.49
PROG. 2211 Food Security. Chengduo - 2 fase	72,490.26	2,106.33
PROG. 2200 Food security Chengduo Caritas		72,339.98
PROG. 2201 Food Security. Chengduo - BZ		29,355.51
PROG. 2203 Chengduo Tailoring		7,415.12
PROG. 2204 Yushu Taecher Training		30,536.41
Total	127,591.02	333,450.10

1. 2. Long distance sponsorship projects

In 2017 the total expenses for Distance Support Projects are of \leqslant 306,407.30 subdived into the type of action:

Long distance sponsorship of children	2017	2016
0501 - THF - Mussoorie (School)	37,965.00	41,479.00
0503 - TKIS – Bir	240.00	480.00
0505 – DONGCHE	11,347.05	22,255.00
0506 - CST – Chauntra	13,340.00	13,311.00
0507 - CST – Paonta	2,080.00	2,160.00
0508 - MANASOROVAR - Kathmandu	59,425.90	56,885.30
0510 - TIPA – Dharamsala	4,540.00	3,744.00
0511 CST - Shimla	1,920.00	1,880.00
0512 - TCV – Bylakuppe	9,690.00	8,642.00
0513 - TCV – Dharamsala	7,170.00	7,270.00
0514 - TCV – Lower Dharamsala	480.00	720.00
0515 - TCV – Gopalpur	4,055.00	2,856.00
0516 - CST Darjeeling	760.00	120.00

Long distance sponsorship of children	2017	2016
0517 - CST Mussorie	1,220.00	1,340.00
	1,110.00	976.00
	2,910.00	1,020.00
0523 – THANGGAN	263.99	17,431.36
0524 - TCV - OUTREACH - BYLAKUPPE	2,300.00	3,500.00
0527 – RIGMO	1,083.03	12,490.24
0529 - TCV Scolarship program		120.00
0530 – Kalimpong	240.00	120.00
0531 - TCV Chauntra	8,850.00	7,940.00
0532 – Derge	11,987.53	7,260.00
0534 – Golok		25,870.00
0536 - Yushu Primary School	1,380.60	5,615.39
0537 - Yungog	689.56	15,437.59
0538 - Genesai	5,114.38	8,063.06
0544 - Sonada	460.00	570.00
0545-CST Dalousie		240.00
0548 - TCV Selakui	1,185.00	1,190.00
0549 - Dolpo	5,515.01	1,320.00
0554 - Stss Petoen	480.00	360.00
0557 - Yena School	6,082.68	
Total	203,884.73	272,665.94

Long distance sponsorship of monks	2017	2016
0502 - TNBM - Kathmandu	14,263.60	12,972.60
0535 - Khyungmo Monastery		2,125.08
0539 - Dzolung Monastery	12,528.39	11,931.86
0540 - Galenteng Monastery	7,437.80	4,286.80
0543 - Trama Gompa	3,762.64	3,487.16
0547 - Senghe Namdrak College	6,231.99	2,394.40
Total	44,224.42	37,197.90

Long distance sponsorship of aged people	2017	2016
0509 - THF - Aged People	16,120.00	16,444.00
Total	16,120.00	16,444.00

Study Grants	2017	2016
0591 – Study Grants- University	27,490.35	23,302.40
0592 – Study grants – High Schools	3,207.70	4,400.00
0596 - Guide High School	3,468.21	4,644.00
Totale	34,166.26	32,346.40

The total liabilities for the realisation of the Long-Distance Sponsorship Projects are assessed in line with the costs incurred in 2017, deferring to expenditure commitments the liabilities that will be incurred in the course of the following financial year for the implementation of the projects

2. CHARGES RELATED TO INFORMATION AND PROMOTION

Liabilities incurred through promotion and fund-raising activities amounting to \leqslant 92,683.05, include costs for staff and outside contractors, provision of services and costs of the production of materials related to information and promotion campaigns and events for institutional activities as detailed in the balance statement.

3. GENERAL SUPPORT CHARGES

Support expenses regard general expenses of ASIA that sum up to \leqslant 338,608.83. These expenses include staff costs, charges and utilities, supply of services, Distance Support administration charges, other operating costs, provision and depreciation expenses. General expenses are totally increased by \leqslant 42,285.87 compared to the previous financial year.

4. FINANCIAL AND CAPITAL BURDENS

Financial and capital expenses are of € 5,299.66 related to banking costs in Italy and abroad, proceeds management with Paypal etc.

5. OTHER EXPENSES

This item is of € 6,877.38 for contingent liabilities.

6. TAX BURDENS

The total amount of € 3,979.77 comes from: 3,000.00 for estimated IRAP tax, 979.77 for different taxes.

REPORT OF THE SUPERVISORY BOARD

Report of the Supervisory Board for the Assembly for the approval of 2017 financial statements of A.S.I.A – "Associazione per la Solidarietà Internazionale in Asia"

Dear Members, during the financial year closed the 31st December 2017 we have carried out our supervision task in full respect of the existing legislation, bearing in mind the Supervisory Board's principles of conduct recommended by the National Councils of Chartered Public Accountants, and supervising the compliance with the law and the social statute.

Regarding the task carried out during the 2017 financial year, we hereby certify:

- We have supervised the compliance with the law and the social statute;
- We have received from the expert administrative functions all the proper information on the business and the most relevant operations from the economic, financial and capital points of view, put in place in the financial statements and that are fully represented in the Management Report to which it refers to. Based on the information provided, we can reasonably believe that the operations of the association fully respect the law and the social statute and they are not manifestly unwise, risky or against the approvals made by the Assembly, or likely to undermine the integrity of the assets;
- It does not seem to have taken place atypical or unusual operations that can critically undermine the association economic, asset and financial situation;
- We are not aware of facts or petitions to mention to the Assembly;
- During the financial year, we have not released any opinion in compliance with the law;
- We have been knowing and supervising, as far as we are concerned, the adequacy of the
 association organization and the respect of the principle of right management. We have not
 found any inadequacy worthy of mention, also based on the results of the periodic supervision
 made by the statutory auditor;
- We have supervised the adequacy of the accounting and administrative system, and the
 trustworthy of the latter to fairly represent management facts through obtaining information
 from who oversees its own function. From the task carried out we have not found any
 irregularity that can be considered inadequate for the system;
- We have examined and acquired information on the organizational and procedural activities that resulted adequate to the activity performed and the association size;
- During our activity, we have not found any censurable omissions or facts, or significant irregularity worthy of mention on this report.

The Supervisory Board received the document from Mr. Stefano Priorini appointed by the Asia Assembly to conduct statutory audit, for 2017 financial year, who released the Certificate of financial statements 2017 of Asia without any remarks.

During the supervision above described, without considering the today's preparatory meeting to writing this document, the Supervisory Board have met three times.

Regarding the financial statements closed the 31st December 2017 we have supervised the aspects and the formalities not linked to statutory audit of the accounts, the setting and its general respect of the law for what concerns its development and structure; we have found that the financial statements have been drafted fully in respect of the policy measure approved by the Council of the Agency for the Onlus (No Profit Organizations) "Guidelines and outlines on how to write financial statements of non-profit organizations", that has been adapted to Asia specificity.

Moreover, we have verified the correspondence of the financial statements to the facts and the information provided after undertaking our duties and we have no remarks in this regard.

Considering that the auditor has delivered his opinion without any remarks the Supervisory Board doesn't have reasons for rejecting the approval of the budget closed the 31st December 2017 and the management report, and delivers a favourable opinion on allocating the surplus of € 2,640.07 euros, just as the Assembly approved.

Rome, 26th June 2018

The Supervisory Board

Miss Laura Martincigh

Miss Francesca Barborini

Miss Silvia Pasquazi

President

Regular Auditor

Regular Auditor

AUDIT

Mr. Stefano Priorini

ACCOUNTANT- AUDITOR

AUDIT REPORT

I undersigned professional have carried out the audit of the Final Balance closed the 31st December 2017, composed of the Balance Sheet, the Profit and Loss Statement and the Notes to the Financial Statements, prepared by the non-profit organization "A.S.I.A., Associazione per la Solidarietà Internazionale in Asia". My task was to check the above-mentioned Balance in all its financial extent and its single accounting components, adhering to auditing standards and, following those standards, we referred to the proper auditing principles set out by the National Councils of Chartered Public Accountants and the operational practice and the auditing principles set out by the OIC (the Italian Accounting Organization).

In adherence to the above-mentioned principles, the audit was planned and carried out in order to acquire all the elements we need to ensure whether the Balance was vitiated by significant errors or proved to be, on the whole, reliable.

Adhering to the Law and the Final Balance

The Auditor made an in-depth examination of the Board of Directors and the Assemblies Minutes Book and noticed that what it has been approved does not clash with any law or Statute. In all these circumstances, it has been respected the law and the Statute regarding calling and establishing meetings, assigning presidency, writing minutes and approvals. The abovementioned meetings proved constant management, the decisions made seemed adhering to prudence standards and the proper management, without showing any irregularity in the business management.

Supervision on proper management

Regarding the supervision on the proper management principles, excluded the expertise of the administrative body's choices, the Auditor noticed that in the last financial statements, according to the last comparisons made, it does not seem that operations unrelated to the company purpose have been put in place, operations that are likely to undermine the usual management activity. The activity of the association in the period mentioned aimed at ordinary management and it is stated that all the regular legal obligations have been fulfilled.

Check and control of the valuation criteria

It seems appropriate to point out that the Auditor considered fundamental to reflect on the criteria adopted by the administrative body to evaluate the individual balance sheet items and, especially, the valuation of Proceeds. In this regard, we underline the permanent choice of assigning in surplus suspense accounts funded funds for contracts already signed that still need to be distributed, and in liability the tasks undertaken when signing the contracts; this method prevents from affecting the management results and avoids the risk of exposing a financial statement that does not match with the real activities made. Moreover, through this method it is easy to read the commitments undertaken by the non-profit organization towards its investors for closed contracts.

Adequacy of the organizational framework

The Auditor collected all the needed information about the organizational framework to evaluate the adequacy and examined the organizational chart: responsibilities are well defined and there is enough separation of duties, considering the size and the business.

The adopted method in the audit process allowed an in-depth examination of the procedures and the accounting systems of the Association, identifying sample checks carried out employing various

especially designed sampling techniques. The audit process included the examination of audit evidence in support of the account balance and the information in the Balance sheet, and the valuation of the adequacy and the accuracy of accounting principles used and the rationality of estimations directors made.

For this purpose it is worth emphasising that in the accounting period examined, as well as in the previous ones, the evaluation criteria adopted was the one of suspense accounts, having included all the credits represented by reliable figures derived from contracts acquired and signed, and also all the obligations for projects derived from signed contracts; the directors, on the advice of the Supervisory Body, following all the information given by the ONLUS Agency, decided to put the received funds and not spent in these financial statements under the specific item "Restricted project Funds". These funds have been deferred in the next accounting period, allowing a clear and instant reading of the Balance.

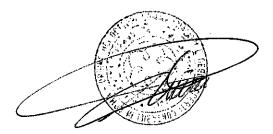
Adopting the accounting principles and the OIC 26 good practice, in this accounting period examined we found out a decrease in the partial use of the Exchange Fluctuation Fund.

The Risk Fund Projects increases by 5% every accounting period, as per decision made by the administrative body.

In detail, the audit task, through collecting the administrative-accounting and managerial information, was an analysis of administrative systems and process of internal supervision that aims at defining the level of reliability. In a second step, it was a collection of information on the consistency of the accounting principles and the valuation criteria homogeneity, also through conversations with the administrative body, and a budgetary analysis on data contained in the accounting principles; the audit included auditing procedures, as compliance surveys and checks, or validity procedures of assets and liabilities, in accordance with auditing principles.

Considering the wide range of supervision activities, I undersigned supervisor have taken in consideration how significant and complex this task is, carefully controlling the respect of both specific laws that regulate the single cost item, and the general principles of pertinence, expertise, assurance and objective determinability, as the general T.U.I.R. laws state.

Therefore, this report is an update of the entire work carried out that represents a valid point of reference for basing a final professional opinion.



1. AUDIT METHOD IN DETAIL

At the beginning of this activity I undersigned professional started to analyse and evaluate the business and the company accounting and operational systems, including the field of data-processing.; this in-depth investigation does not include only the accounting and administrative factors, but takes also in consideration the operations and responsibilities.

Generally speaking, I undersigned professional verified the actual possession of formal requirements according to Onlus law, setting the following investigations:

- a) The possibility that the legal entity examined can be qualified as an Onlus and if statutory laws adhere to legal standards;
- b) The actual business area and the possibility to benefit from the special facilitations that the law provides;
- c) The actual purpose is social solidarity according to the law;
- d) The appropriate use of the acronym Onlus.

Regarding the supervision on the activities carried out I set the following investigations:

- a) The actual official performance based on statute provisions;
- b) The actual performance or the absence of other activities;
- c) The actual use of surplus for official purpose;
- d) The absence of indirect distribution of profits.

Tax liability has been verified through the following investigations:

- a) Italian VAT liability of active operations, the potential preferential tax scheme or exemptions, the obligation of compensation certification, and notes and tax payment;
- b) IRES (corporation tax) liability, the activities excluded from the taxable income and production activities of corporate incomes;
- c) Check on other potential taxable incomes;
- d) Check on all the compliance linked to fiscal substitutes;
- e) Check on accounting and appropriate documentation of provisions in cash received from natural persons or company income holders;
- f) Check on reporting obligations in general;

Collecting the procedures adopted by the company, flow charts and examples have been used in order to provide documentary evidence of how much it has been figured out about the organization and the information systems adopted

by the company; the above-mentioned charts have proven the document workflow, the resulting operations and the control points inserted in the accounting and operating systems.

In order to decide whether what it has been observed and documented was correct, it has been done a test on manual and computerized operations, taking into account the most relevant ones and following the document from its very beginning, from its emission, up to its accounting and filing.

After "observing", "registering" and "confirming" the entire system of internal control, the system itself has been valued, in the sense that it has been monitored the whole methods and procedures adopted by the company to ensure the reliability and completeness of accounting data, along with the highest operational efficiency; this control has been carried out through the use of revision procedures aiming at making sure that balance items were reliable, properly documented and determined in accordance with the accounting principles applied in a constant way, particularly compared to the previous year.

The following are the most important check procedures applied, also defined through Consob Communications:

- a) Acquisition of information regarding potential changes on the system of internal control and on the process of the timely update of statutory books and the compliance with obligations, in accordance with fiscal and social security laws;
- b) Examination of statutory books to ensure their correct endorsement and their timely update;
- c) Random examination on the existence of formal documents related to revenue and social insurance compliance, and documents showing payments of related obligations;
- d) Execution of compliance surveys using the sample method, considered appropriate to ensure the management operations are found in the accounting records in accordance with the procedures of administrative and accounting system and the connected system of internal control;
- e) Verification of bank reconciliations, its existence and timely preparation;
- f) Reading infra-annual accounting situations and comparative analysis, founding possible deviations from the past situations or budget.

On the basis of the above, the following conclusions have been reached:

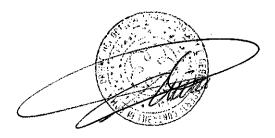
 a) The evaluation of the balance sheet items has been carried out aiming at the continuity of the business;

- b) When drawing up the budget, income and charges have been considered, regardless of the date of receipt and payment, taking to the account "Restricted Funds Projects" all the Funds received and not spent in 2017;
- c) Therefore, the principle of consistent accounting evaluation has been respected, since the above approach is literally the same as the one adopted in the past. On the other hand, as already stressed in the previous years, this is the result of new indications received from the Onlus Agency the first year of the adoption of the above approach.
- d) The classification of the budget lines regarding fixed assets and current assets in general respond to the approach in use;
- e) All the revenues and incomes, along with the costs and obligations for currency operations, have been determined to the exchange rate at the date of these operations have been made;
- f) All the cost items, underlined in the income statement, seemed regularly justified by expenditure documents, certified in detail.

From a general point of view, I undersigned professional verified if the formal requirements laid down in the Onlus regulations are fulfilled, controlled that the company could be able to achieve that status, tested the respect of the statutory laws laid down by the law, that the social solidarity purpose and the actual performance of official duties have been fullfilled, the actual use of operating surplus for institutional purpose and the lack of indirect distribution of profits.

FINAL OPINION

I undersigned professional hereby declare that the Onlus A.S.I.A financial Statement at 31/12/2017 is in line with the laws that regulate the drawing up criteria; it is therefore drawn up with clarity, and represents truthfully and exactly the assets and liabilities and financial situation and the economic outturn, in accordance with the above-mentioned accounting principles.



	Check of Blance Sheet at 31/12/2017	Asia Onlus	SI			ט	Check carried out	out	
	PLANNING						Check		
	Description of activities		Responsable	Yes	2	n/a	observatios	Firma	Data
1	Verification of prompt communication of the Balance Statement to the	ne Auditors Committee	Rag. Mangia Filippo	×			correct/ congruent		
2.	Verification of correctness of the structural form of the Balance Statem	ement	Rag. Mangia Filippo	×			correct/ congruent		
e.	Verification of adherence to specific sector norms		Dr. Stefano Priorini	×					
4.	Verification of consolidation conditions					×			
5.	Checking eventual consolidation					×			
.9	Examination of balance statements: assets/liabilities/costs/income/ or	order	Dr. Stefano Priorini	×			correct/ congruent		
7.	Performance of inscription of particular entries					×			
ω̈́	Verification of applicability of exemptions in drawing up the balance statement	statement	Dr. Stefano Priorini	×			correct/ congruent		
6	Verification of the insertion of any other operations		Dr. Stefano Priorini	×			correct/ congruent		
10.	Notification of any exceptions to propriety in the balance statement				×				
11.	Verification of the structure and examination of the notes to the financial statement	ncial statement	Rag. Mangia Filippo	×			correct/ congruent		
12.	Collation of balance sheet data and indications in the notes to the financ	ancial statement	Rag. Mangia Filippo	×			correct/ congruent		
13.	Verification of the structure and examination of management report		Rag. Mangia Filippo	×			correct/ congruent		
14.	Notification of any relative exceptions				×				
15.	Examination of attachments to the balance statement		Dr. Stefano Priorini	×			correct/ congruent		
16.	Verification of adherence to the criterion of accrual basis		Dr. Stefano Priorini	×			correct/ congruent		

	Check of Blance Sheet at 31/12/2017	Asia Onlus	8			ט	Check carried out	out	
	PLANNING						Check		
	Description of activities		Responsable	Yes	2	n/a	observatios	Firma	Data
17.	Verification of uniformity and adherence to valuation criteria		Dr. Stefano Priorini	×			correct/ congruent		
18.	Verification of application of civil law		Rag. Mangia Filippo	×			correct/ congruent		
19.	Verification of the application of accounting principles		Dr. Stefano Priorini	×			correct/ congruent		
20.	Verification of correspondence of balance sheet data and accounts books	oks	Dr. Stefano Priorini	×			correct/ congruent		
21.	Verification of the application of fiscal laws		Dr. Stefano Priorini	×			correct/ congruent		
22.	Verification of conditions for the institution of particular records				×				
23.	Verification of the application of tax benefits		Dr. Stefano Priorini	×			correct/ congruent		
24.	Verification of the determination of results and taxes		Dr. Stefano Priorini	×			correct/ congruent		
25.	Observations on financial and management performance		Dr. Stefano Priorini	×			correct/ congruent		
26.	Noting outcome of investigations of complaints by members					×			
27.	Observations concerning full year results					×			
28.	Observations concerning bookkeeping		Dr. Stefano Priorini	×			correct/ congruent		
29.	Proposals concerning the balance statement and its approval				×				
30.	Registration of checks carried out on the balance statement				×				
31.	Drawing up the auditors committee report				×				
32.	Delivery of the report to the administrative body				×				
33.	Invitation to prompt calling of budget approval meeting or verification of such a meeting if already held	of such a meeting if already held			×				





